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June 25, 2009

**Note to PDG Dealers – Phasing-out Astrotilt product;**

Since first introduced, we have experienced a steady increase in demand for PDG FUZE manual-tilt wheelchairs, initially in adult sizes, and more recently in pediatric sizes. With the steady growth in popularity of the FUZE T20 and T50, PDG is seeing a corresponding decrease in demand for PDG Astrotilt wheelchairs.

The Astrotilt was originally developed primarily for pediatric applications. With an increase in demand for Fuze and decrease in Astrotilt, we have decided to phase-out production of Astrotilt wheelchairs over the next few months. During this time, we will expand configuration options for the FUZE T50, ensuring the T50 is capable of meeting and exceeding client demands in both adult and pediatric manual-tilt wheelchair applications.

In managing this phase-out of the Astrotilt, the following notes will be of interest to our customers currently selling Astrotilt wheelchairs or having quotations out for these chairs.

- We will stop taking orders for new Astrotilt wheelchairs at the end of July.
- I believe we have enough inventory to meet current demand and satisfy quotations you may have with customers in your area.
- Following termination of this product, we expect to have enough frames held in reserve to meet orders you might receive over the next few months.
- We will keep inventory on-hand to provide service and parts for chairs in-use over the next five years.

The phase-out of Astrotilt will be managed in a way that ensures we can meet our customer's ongoing needs. Going forward, I believe our customers will find the pediatric FUZE T50 matches and in most cases exceeds performance expectations in facilitating needs of pediatric and adult customers requiring a manual-tilt wheelchair.

Thank you in advance for your cooperation and support as we make this change in our product offering. Please contact me directly if you have questions.

Regards,

*Phil Mundy*